

New Fire Headquarters - City of Woburn
Prequalification Committee FSB RFQ Scorecard
<b>Sub-Contractors</b>

Management Experience

<b>Management Experience</b> (50 points available, minimum 25 points required for approval)													
Contractor Name	FSB Cat	Owners (2 pts)	Mgmt Personnel (8 pts)	Project Exp. (27 pts)	Termination (5 pts)	Legal (3 pts)	Safety (5 pts)	Total	Approved Y / N	references 30 points min 15 required	capacity 20 points min 10 required	Total all cats	Approved
<b>Misc. &amp; Ornamental Iron</b>	<b>\$ 328,000</b>												
V&G Iron Works	Misc Iron	2	8	27	5	3	4	49	Y	17	13	79	Y
L&L Contracting	Misc Iron	2	3	9	5	3	4	26	Y	30	13	69	N
Larkin Iron Works, Inc.	Misc Iron	2	5	19	5	3	3	37	Y	18	15	70	Y
Quinn Brothers	Misc Iron	2	8	27	5	3	1	46	Y	18	13	77	Y
United Steel	Misc Iron	1	8	27	5	3	3	47	Y	24	20	91	Y
Avid Ironworks	Misc Iron	1	8	9	5	3	3	29	Y	30	20	79	Y
<b>Metal Windows</b>	<b>\$ 275,000</b>												
Greenfield Glass Co.	Metal	1	8	27	5	3	3	47	Y	18	13	78	Y
G.V.W	Metal	1	8	27	5	1	4	46	Y	24	20	90	Y
Lizotte Glass	Metal	1	8	27	5	3	3	47	Y	23	20	90	Y
A&A Window	Metal	2	8	27	5	3	4	49	Y	24	20	93	Y
Aluminum & Glass Concepts	Metal	2	8	9	5	3	3	30	N	18	15	63	N
Kapiloff's Glass	Metal	2	8	27	5	1	2	45	Y	18	20	83	Y
<b>Glass &amp; Glazing</b>	<b>\$ 60,000</b>												
Greenfield Glass Co.	Glass	1	8	21	5	3	3	41	Y	18	13	72	Y
Prudential Door	Glass	1	8	11	5	3	4	32	Y	15	15	62	N
Lizotte Glass	Glass	1	8	9	4	3	4	29	Y	16	20	65	N
A&A Window	Glass	2	8	27	5	3	4	49	Y	24	20	93	Y
G.V.W	Glass	1	8	27	5	1	4	46	Y	24	20	90	Y
Aluminum & Glass Concepts	Glass	2	8	27	5	3	3	48	Y	18	20	86	Y
Kapiloff's Glass	Glass	2	8	27	5	1	2	45	Y	18	20	83	Y
<b>Fire Protection</b>	<b>\$ 254,000</b>												
Yankee Sprinkler	Fire Protection	1	7	10	5	3	3	29	Y	22	13	64	N
Cogswell Sprinkler	Fire Protection	2	7	18	5	3	3	38	Y	24	13	75	Y
Covenant Fire Protection	Fire Protection	2	3	13	5	3	4	30	Y	24	13	67	N
Xcel Fire Protection	Fire Protection	1	8	18	5	3	4	39	Y	24	13	76	Y
Northeast Sprinkler	Fire Protection	1	6	9	5	3	4	28	Y	26	20	74	Y
Rustic Fire	Fire Protection	1	7	18	5	3	2	36	Y	24	13	73	Y
Ideal Fire protection	Fire Protection	2	8	0	5	3	3	21	N	27	15	63	N
<b>Plumbing</b>	<b>\$ 756,000</b>												
E. Amanti & Sons	Plumbing	2	8	27	5	1	2	45	Y	24	13	82	Y
Harold Brothers	Plumbing	2	6	9	5	1	3	26	Y	18	13	57	N
Araujo Bros.	Plumbing	2	8	12	5	3	1	31	Y	24	15	70	Y
Glionna Plumbing	Plumbing	2	2	5	5	3	1	18	N	30	15	63	N
Robert Irvine & Sons	Plumbing	1	5	13	5	3	4	31	Y	24	15	70	Y
Charles Moran	Plumbing	2	8	9	5	3	4	31	Y	30	15	76	Y
Kneeland Plumbing	Plumbing	2	7	12	5	3	3	32	Y	24	15	71	Y
<b>HVAC</b>	<b>\$ 1,513,000</b>												
E. Amanti & Sons	HVAC	2	8	27	5	1	2	45	Y	24	13	82	Y
Apex Corp.	HVAC	2	7	9	5	3	3	29	Y	28	20	77	Y
KMD Mechanical	HVAC	1	8	27	5	3	4	48	Y	20	13	81	Y

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Thomas E. Snowden	HVAC	1	8	11	5	3	3	31	Y	24	15	70	Y	
Harold Brothers	HVAC	2	6	9	5	1	3	26	Y	18	13	57	N	
General Mechanical	HVAC	2	8	27	5	1	4	47	Y	24	13	84	Y	
General Air & Heating	HVAC	2	8	11	5	3	2	31	Y	24	15	70	Y	
Davison Co.	HVAC	1	2	0	5	3	3	14	N	24	15	53	N	
CAM HVAC	HVAC	2	2	27	5	3	2	41	N	23	13	77	Y	
<b>Electrical</b>	<b>\$ 1,345,000</b>													
Systems Contracting, Inc.	Electrical	2	8	18	5	3	4	40	Y	30	13	83	Y	
Annese Electrical Services	Electrical	2	4	27	5	3	2	43	Y	24	13	80	Y	
Wayne Griffin	Electrical	1	8	27	5	1	5	47	Y	24	13	84	Y	
Energy Electric	Electrical	1	1	10	5	3	5	25	N	22	13	60	N	
M-V Electrical Contractors	Electrical	2	7	10	5	3	4	31	Y	24	15	70	Y	
American Electrical	Electrical	2	4	10	5	3	4	28	Y	18	15	61	N	
Jupiter Electric	Electrical	2	8	11	5	3	2	31	Y	24	15	70	Y	
Mercier Electric	Electrical	2	1	0	5	3	4	15	N	28	10	53	N	
Brothers Electrical	Electrical	2	7	18	5	3	4	39	Y	18	13	70	Y	
ZAP Electric	Electrical	2	5	10	5	3	3	28	Y	24	15	67	N	
Brite-Lite	Electrical	1	7	5	5	3	3	24	N	24	15	63	N	
<b>Masonry</b>	<b>\$1,005,000.00</b>													
Marmelo brothers	Masonry	1	4	27	5	3	4	44		24	13	81	Y	
Empire Masonry	Masonry	2	2	18	5	3	2	32		24	20	76	Y	
Costa brothers	Masonry	2	8	18	3	3	2	36		18	20	74	Y	
Commercial Masonry Corp.	Masonry	2	4	9	5	3	5	28		30	20	78	Y	
Hutter	Masonry	2	8	4	5	1	3	23	N	21	10	54	N	
G.V.W	Masonry	1	4	4	5	1	3	18	N	16	15	49	N	
Cenedella Masonry	Masonry	2	4	4	5	1	4	20	N	24	15	59	N	
Fernandes Masonry	Masonry	2	4	27	5	0	3	41		24	13	78	Y	
Lighthouse Masonry	Masonry	1	4	27	5	1	3	41		18	20	79	Y	
<b>Roofing &amp; Flashing</b>	<b>\$453,000.00</b>													
Rockwell Roofing	Roofing	1	8	27	5	3	3	47		24	13	84	Y	
Stanley Roofing	Roofing	1	8	18	5	3	2	37		24	13	74	Y	
Feeley, McAnespie	Roofing	2	8	27	5	1	4	47		30	15	92	Y	
Capeway Roofing	Roofing	2	8	27	5	3	2	47		24	20	91	Y	
Silktown Roofing	Roofing	2	4	27	5	3	3	44		24	13	81	Y	
J.D. Rivet	Roofing	1	4	14	5	3	3	30	Y	24	18	72	Y	
R&H Roofing	Roofing	2	2	9	5	3	2	23	N	24	15	62	N	
Greenwood Industries	Roofing	1	8	27	5	3	3	47		18	13	78	Y	
<b>Painting</b>	<b>\$123,000.00</b>													
King Painting Inc.	Painting	1	4	18	5	3	3	34		24	13	71	y	
Bello Painting	Painting	2	4	18	5	3	1	33		24	20	77	Y	
Homer Contracting	Painting	2	4	27	5	3	3	44		24	13	81	Y	
Dandis Contracting	Painting	2	4	27	5	3	4	45		24	13	82	Y	
M.L. McDonald	Painting	2	4	27	5	3	2	43		24	13	80	Y	
Keltic Painting	Painting	1	2	9	5	3	3	23	N	5	13	41	N	
O'Byrne Painting	Painting	1	2	27	5	3	4	42		24	13	79	Y	
G.V.W	Painting	1	2	0	5	2	4	14	N	16	20	50	N	
<b>Tile</b>	<b>\$103,000.00</b>													
Capital Carpet & Flooring	Tile	1	8	27	5	3	2	46		24	13	83	Y	
Cohn & Son	Tile	2	4	18	5	3	2	34		24	13	71	Y	
Santangelo Flooring	Tile	1	4	9	5	3	3	25		22	20	67	N	
G.V.W	Tile	1	2	9	5	2	4	23	N	23	20	66	N	
Pavilion Floors	Tile	2	8	27	5	3	3	48		24	13	85	Y	

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<b>Acoustical</b>	<b>\$124,000.00</b>													
H. Carr	Acoustical	1	4	27	5	3	4	44		24	20	88	Y	
Central Ceilings, Inc.	Acoustical	1	8	27	5	3	3	47		24	20	91	Y	
K&K Acoustical	Acoustical	1	8	27	5	3	3	47		24	13	84	Y	
G.V.W	Acoustical	1	2	9	5	2	4	23	N	16	20	59	N	
<b>Resilient Flooring</b>	<b>\$91,000.00</b>													
Capital Carpet & Flooring	Res Firing	1	8	27	5	3	2	46		24	20	90	Y	
Santangelo Flooring	Res Firing	1	4	18	5	3	3	34		24	20	78	Y	
G.V.W.	Res Firing	1	2	9	5	2	4	23	N	16	20	59	N	
Pavilion Floors	Res Firing	2	8	27	5	3	3	48		24	13	85	Y	
<b>Waterproofing</b>	<b>\$35,000.00</b>													
ACME Waterproofing	Waterproof	2	8	27	5	3	2	47		24	13	84	Y	
Armani Restoration	Waterproof	2	4	18	5	3	4	36		24	13	73	Y	
The Waterproofing Company	Waterproof	1	8	18	5	3	4	39		18	13	70	Y	
Superior Caulking	Waterproof	1	8	27	5	3	3	47		24	20	91	Y	
Beacon Waterproofing	Waterproof	2	2	27	5	3	3	42		24	13	79	Y	
G.V.W	Waterproof	1	2	18	5	2	4	32	Y	16	20	68	N	
P.J. Spillane Co.	Waterproof	1	8	27	5	3	1	45		30	13	88	Y	

- 1. Owners (0-2 pts)
  - a. Only 1 owner & less than 5 years of ownership 0
  - b. Only 1 owner & More than 5 years of ownership 1
  - c. 2 or more owners & less than 5 years of ownership 1
  - d. 2 or more owners & More than 5 years of ownership 2
  
- 2. Mgmt Personnel (0-8 pts)
  - a. Insufficient staff appropriate to manage THIS project 0
  - b. Sufficient staff with 5 years management experience 2
  - c. Sufficient staff with 10 years management experience 4
  - d. Sufficient staff with over 10 years management experience 8
  
- 3. Project Experience (0-27 pts)
  - a. No Similar project experience 0
  - b. 1-5 projects of similar projects 9
  - c. 6-9 projects of similar projects 18
  - d. 10+ projects of similar projects 27
  
- 4. Terminations (0-5 pts)
  - a. More than 4 terminations 0
  - b. 3 terminations 1
  - c. 2 terminations 2
  - d. 1 termination 3
  - e. No terminations 5

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- 5. Legal Proceedings (0-3 pts)
  - a. More than 10 legal proceedings 0
  - b. less than 10 proceedings 1
  - c. less than 10 but OSHA related 2
  - d. No legal proceedings 3
  
- 6. Safety Record (0-5 pts)
  - a. equal to or greater than 1.20 (on average) 0
  - b. Between 1.11 - 1.20 (on average) 1
  - c. Between 1.00 - 1.10 (on average) 2
  - d. Between .90 - .99 (on average) 3
  - e. Between .80 - .89 (on average) 4
  - f. .70- .79 (on average) 5







